

MARY KAY

PAEZ AREA



4B

SKIN CARE  
TIMEWISE REPAIR[www.soniapaezmk.com](http://www.soniapaezmk.com)6 POINTS  
TO OPEN  
CLASS**1 WELCOME THE GUESTS**

Welcome to our beauty session, my name is ....., I will like each one of you to introduce yourself with your name and what are you doing right now?

**2 GIVE THE GIFT TO THE HOSTESS**

I have a special gift for ....., for being my preferred hostess, you can also have the opportunity of becoming a hostess and get a special gift when you receive your second session.

**3 TALK ABOUT THE NEXT SESSION**

Mary Kay require us to do a second session to make sure you are getting the desired results and at the same time you will have the opportunity to know which makeup is better for you. You will also have the opportunity to invite your friends and become my preferred hostess like.....

**4 TALK ABOUT THE PRODUCT**

Our products are fragrance free and 100% guarantee. They are customize and go according to your need. But the best is that you can try before you buy. I am sure you will love them and I have the products with me so you can start using them tonight.

**5 TALK ABOUT THE PAYMENT**

We accept cash, checks and any credit card (Visa, Master Card or Discover), remember that I will be your Beauty Consultant and I will recommend you only what you need.

**6 TELL YOUR STORY BRIEFLY**

I am..... What I enjoy the most about Mary Kay are the ways earn money, be my own boss, the recognition, the cars we can drive and the personal growth. Mary Kay says that every skin care class has a potential Beauty Consultant. If you can see yourself doing what I do, ask me at the end of the session.

# SKIN CARE TIMEWISE REPAIR



1



## OIL-FREE EYE MAKEUP REMOVER

Gently removes eye makeup, including waterproof mascara.



COST  
**\$ 15**

2



## VOLU-FIRM FOAMING CLEANSER

This moisture-rich foam thoroughly cleanses and renews skin texture, leaving pores looking less noticeable.



COST  
**\$ 28**

3



## MICRODERMABRASION

Step 1: Re ne is an advanced exfoliator that immediately energizes the skin to reveal a more radiant, healthy-looking surface.

Step 2: Replenish is immediately absorbed into the skin to instantly smooth and soften.

COST  
**\$ 55**

4



## VOLU-FIRM EYE RENEWAL CREAM

Now onw cream does it all. Targets deep lines, wrinkles and sagging skin, targets undereye bags, puf ness and dark circles, targets crepiness and dry skin. Increases skin moisture for 12 hours. Features a unique liquid crystal delivery system that helps enhance effectiveness.



COST  
**\$ 42**

5



## VOLU-FIRM LIFTING SERUM

Recover the rmness of youth. Helps provide the appearance of youthful rmness, volume and lift. Softens the look of lines, wrinkles and crepiness in the neck area. Immediately increases skin moisture by 61 percent.



COST  
**\$ 70**

6



## DAY & NIGHT CREAM WITH RETINOL

Volu-Firm Day Cream Sunscreen Broad Spectrum SPF 30: Formulated to help protect against future damage and to help existing damage be less noticeable.

Volu-Firm Night Treatment With Retinol: Reveal youthful-looking skin. Reduces the appearance of deep lines and wrinkles. Helps improve ad- vanced signs of aging. Skin tone appears more even. Helps neck area look noticeably smoother.



COST  
**\$ 52**

**\$ 52**

7



## FOUNDATION & POWDER

Liquid foundation: Provides stay-true, stay put color. Two distinct foundation formulas that fight aging while balancing the needs of normal to dry (TimeWise Luminous-Wear) and combination to oily skin (TimeWise Matte-Wear). They are the perfect combination of science and beauty.

Mineral Powder: A weightless, skin-perfecting power that provides buildable coverage.



FOUNDATION  
**\$ 20**

POWDER  
**\$ 20**

BRUSH  
**\$ 10**



# BASIC

\$ 425  
bundle up

# ULTIMATE

\$ 566  
separate



# LUXURY

\$ 781

WICH ROLL-UP BAG DO I DESERVE?

NAME: \_\_\_\_\_

PHONE: \_\_\_\_\_

E-MAIL: \_\_\_\_\_



## BOOK YOUR MAKEUP SESSION

Invite 10 friends and earn 10%, 15% or 20% of sales.

1.	PHONE:
2.	PHONE:
3.	PHONE:
4.	PHONE:
5.	PHONE:
6.	PHONE:
7.	PHONE:
8.	PHONE:
9.	PHONE:
10.	PHONE:

En la sesión de maquillaje te tu serás la modelo y tus amigas recibirán la sesión de belleza del cuidado de la piel.



RESERVATION IN 48 HOURS



And win the compact!

DATE \_\_\_\_\_

HOUR \_\_\_\_\_

PLACE \_\_\_\_\_

ISSUES \_\_\_\_\_

## One more gift... Just give us your

### opinion about the business



#### MONEY

- Your earnings come from:
- Skin Care Classes
  - Repeat Orders
  - Commissions
- How much would you like to earn?



#### RECOGNITION

- Jewelry
  - Gifts or cash prizes
  - Trips
- How would you like to be recognized?



#### PERSONAL GROWTH

- Develop your potential
- Find your purpose
- Develop confidence
- Be an example for other



#### PERSONAL GROWTH

- Develop your leadership
- Develop yourself as entrepreneur
- Financial Freedom
- Legacy



#### BE YOUR OWN BOSS

- Schedule
  - Goals
  - Money
  - Priorities
- Would you like to be your own boss and set your own schedule or to get pay what you want?



#### CARS

PAEZ AREA

### IMPORTANT QUESTIONS:

- Of all these reasons, which one you like the most?

- Providing our help, do you think you could learn how to be a Consultant?

- Are you interested in becoming a Beauty Consultant?

